



# Decision Making at Harvest and Beyond



## A Pilot Workshop for Fruit and Vegetable Growers

November 3, 2011—5:00 pm to 9:00 pm

Middle Tennessee Research and Education Center, 1000 Main Entrance Drive, Spring Hill TN

**Pre-registration required by October 28. Space is limited.**

Learn how to make good harvesting, storage and merchandising decisions.

Dr. Annette Wszelaki, Dr. David Lockwood, Megan Bruch and Hal Pepper from the University of Tennessee will instruct participants on topics that include:

- Picking the Right Vegetable Variety for Your Market
- Tailoring Harvest to Meet Market Demands
- Maximizing Storage Life
- Merchandising Considerations for Direct Farm Marketers
- Dealing with Sales Tax on Sales and Purchases of Farm Products

A meal will be served at 5:00 pm and the program will follow. There is no registration fee. The workshop is coordinated by the University of Tennessee Extension, Center for Profitable Agriculture and is funded in partnership with Tennessee Department of Agriculture utilizing a specialty crop block grant.

**Questions?** Contact Hal Pepper at [hal.pepper@utk.edu](mailto:hal.pepper@utk.edu) or (931) 486-2777.



Programs in agriculture and natural resources, 4-H youth development, family and consumer sciences, and resource development, University of Tennessee Institute of Agriculture, U.S. Department of Agriculture and county governments cooperating. UT Extension provides equal opportunities in programs and employment.



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**To register:** 1) Call or e-mail the Center for Profitable Agriculture by October 28 to reserve your space, or

2) Mail the form below to the Center at P.O. Box 1819, Spring Hill TN 37174

Participant Name \_\_\_\_\_ Phone \_\_\_\_\_

E-mail \_\_\_\_\_ Farm/Business Name \_\_\_\_\_

Address \_\_\_\_\_