

**DIRECTORY OF
COOPERATIVES IN
TENNESSEE**

Directory of Cooperatives in Tennessee

A Cooperative Effort Among The
Tennessee Council of Cooperatives,
The University of Tennessee Agricultural Extension Service
and
The Tennessee Department of Agriculture Market Development Division

January 2003

Rob Holland
Center for Profitable Agriculture
The University of Tennessee Agricultural Extension Service

and

Cynthia Kent
Market Development Division
The Tennessee Department of Agriculture

What's a Cooperative – And Why Should You Care?

A cooperative is ...a business financed, owned and controlled by the people who use it.

Cooperatives are made up of citizens with similar needs, goals and problems. By working together, they combine their investments and influence to accomplish much more than any one person in the group could accomplish alone. Cooperation gives a group financial strength, greater independence and a stronger voice in their own business affairs. Cooperatives stimulate free enterprise while helping to protect the individuals involved. About 45,000 cooperative organizations are in business today in the U.S., with more than 9 million members.

Co-ops are particularly important to rural Americans.

About 5,000 co-ops are farmer-owned and provide marketing, purchasing and related services for farmers and producers. Cooperatives market about 25 percent of all agricultural products and provide about 25 percent of all production supplies used on American farms each year. Dairy producers have organized about 1,100 cooperative dairy herd improvement associations, 30 percent of all irrigated farmland is supplied water by cooperative irrigation associations. Fire and insurance coverage on farm buildings in the U.S. is carried by more than 1,000 farmers' mutual fire insurance associations. Sound credit is extended to agricultural cooperatives and to farmers to help finance land, crops, livestock and equipment through cooperative banks. Additionally, about 1,000 rural credit unions chartered under federal and state statutes provide savings and loan services to many thousands of their members.

Co-ops should matter to you because...they mirror the very best of the American Way.

Co-ops are a true democracy where membership is voluntary and members have "democratic control" with each member having one vote. They operate not for profit, but at cost to the benefit of their members. They are not in business to make money for their investors or owners – they exist to meet the needs of their members for products and services, as economically as possible. Excess funds are returned to members in what is called a "patronage fund," or reserved to purchase new equipment, construct new buildings or acquire property as needed.

Cooperatives are a Tennessee Tradition.

Some of the first cooperatives in the U.S. sprang up in Tennessee. Cooperatives began taking root in the U.S. in the 1920's, but in 1935, President Franklin Roosevelt's Rural Electrification Administration changed the course of Tennessee history, and power truly came to the people of Tennessee through electric cooperatives. Today, rural electric cooperatives still deliver power to more than three-quarters of all the state's land area.

Cooperatives may be the key to the future for many Tennessee businesses.

Americans face new challenges. To be a farmer or small businessman in today's economic and political climate takes large amounts of capital, polished managerial skills, high levels of information and resources and cooperation. Through the formation of and participation in new co-ops, the American people may once again find the power in themselves through a "new generation" of co-ops to provide for themselves, maintain or improve their lifestyles,

produce products, create, secure or expand their markets and contribute to the economic well being of their states and country.

About The Tennessee Council of Cooperatives

The Tennessee Council of Cooperatives (TCC) is a non-profit organization established to promote "the cooperative way of business" through education and promotion of all types of cooperatives.

The council is made up of member representatives from various cooperative organizations in Tennessee. The TCC has two types/levels of membership including "parent cooperatives" and "individual cooperatives." The 2002 total TCC membership is 60 members consisting of eight parent cooperatives and 52 individual cooperatives. The total TCC membership can be further segmented as 19 electric cooperatives, 29 "Tennessee Farmer Co-ops", 5 telephone cooperatives, 3 financial institutions, 2 milk cooperatives, 1 tobacco cooperative and the Tennessee Farm Bureau. The leadership for TCC is provided by 13 voting board members and 6 ex-officio members.

The TCC functions as the state's flagship organization for coordinating, promoting, educating and extending cooperative development in Tennessee.

The TCC often serves as a clearinghouse for the open exchange of information and experiences among cooperative businesses, as a sounding board for new ideas and a forum for discovery, discussion and dissemination. The TCC is also positioned to be a springboard for initiating and implementing plans and programs relevant to cooperatives. The TCC sponsors five college scholarships for agricultural students at each of Tennessee's four-year agriculture programs. The TCC also hosts an annual leadership conference with emphasis on cooperatives for approximately 35 young leaders across the state. The TCC also provides leadership, cooperation and support to various other programs, seminars and conferences.

About This Directory

The TCC represents the interests of all cooperatives in Tennessee. However, members of the TCC often find that identifying all the cooperatives in Tennessee is a difficult task. While very specific regulations apply to businesses legally organized as cooperatives, there is no law that restricts the use of the term "cooperative" only to those businesses legally organized as such. This complicates trying to identify all the cooperative businesses in the state.

In the Fall of 2001, the TCC developed a sub-committee to investigate the number of cooperative businesses in Tennessee. This directory has been assembled as a result of the sub-committee's investigation. Three primary sources were utilized to identify the cooperatives listed in this directory: an informal survey of TCC members, the list of farmer cooperatives maintained by the USDA Rural Business Cooperative Service and the Tennessee Secretary of

State's list of registered cooperative and co-op businesses. While this directory represents the best compilation of cooperative businesses in Tennessee, we recognize that it probably does not include all of Tennessee's cooperatives.

Number of Co-ops in Tennessee

When the TCC set out to identify the number of cooperatives in Tennessee, we faced several obstacles. We found that several classifications of co-ops have up-to-date and accurate listings of businesses (including TFC, electric co-ops, and telephone co-ops). We also found that USDA maintains a list of cooperative businesses considered "farmer" co-ops and that the Tennessee Secretary of State maintains a list (dating back to 1921) of all businesses legally registered/organized as a cooperative. This list, however, is not updated when businesses dissolve and/or merge. We also found several businesses that include the term "cooperative" in their name but are not actually organized as a cooperative.

Although the most recent USDA listing of all farmer cooperatives in Tennessee includes 79 cooperatives and the list of "cooperative" business formations filed with the Tennessee Secretary of State shows 160 cooperatives have been formed in Tennessee from 1921 to 1998, only 196 Tennessee cooperatives are included in this directory.

General Information About Cooperatives

A cooperative is a unique form of business used by people and businesses for their mutual benefit. Regardless of the purpose or membership, starting a cooperative requires considerable time, energy, commitment and technical resources. Recognition of a common need is fundamental to the formation and successful operation of a cooperative.

American cooperatives are part of the U.S. private enterprise system the same as are individually owned businesses, partnerships and other business corporations. Cooperatives are a part of the corporate segment, but have distinctive business, taxation and operational features.

Many definitions of cooperation have been formulated. Some are all-inclusive; others emphasize particular aspects of cooperation, such as economic, social or legal phases. While a variety of definitions exist for cooperatives, following are some key concepts often used to define cooperatives:

- # a business organization, usually incorporated, owned and controlled by members/users
- # operates for the mutual benefit of its members or stockholders
- # belongs to the people who use its services
- # working together for mutual benefits
- # democratic ownership and control by member patrons
- # voluntarily owned and controlled by its member-patrons

- # operated for them and by them on a non-profit or cost basis
- # usually organized as a legal entity to accomplish an economic objective
- # joint participation of its members
- # risk, benefits, excess funds or losses are shared equitably by its members

Cooperative corporations have familiar names such as *Sunkist®*, *Ocean Spray®*, and *Land O'Lakes®*. But they are different from general corporations in their business purpose, ownership, control and distribution of benefits.

Three principles distinguish cooperatives from general corporations: user-owner, user-control, and user-benefits. The user-owner principle means the people who use the cooperative own and finance the business. Cooperatives are financed by members purchasing stock, paying membership fees, or accepting self-imposed assessment on products purchased and /or sold or fees for services. In some cooperatives, members reinvest their earnings (profits) to capitalize the business.

User-control stems from the fact that the majority of customers are members who are also responsible for selecting the members of the board of directors. As representatives of the members, the directors are responsible for setting policy and providing oversight on all the cooperative's business practices.

User-benefits is the term used to explain that the cooperative's primary purpose is to provide and distribute benefits to members. Distribution of benefits is based on an individual members' use of the cooperative, not on the amount of capital they have invested. Benefits also include providing market access, providing needed services or supplying "best-value" products.

Some cooperatives may provide multiple objectives for members while others are more specialized. Regardless of the type, size, geographical location or purpose, all cooperatives provide at least one of the following:

- # **Improve bargaining power when dealing with other businesses.** Combining the volume of several members leverages their position.
- # **Reduce costs.** Volume purchasing reduces the purchase price of needed supplies. Earnings of the cooperative returned to individual members lower their net costs.
- # **Obtain products or services which are otherwise unavailable.** Services or products that would not attract private business are often supplied by cooperatives.
- # **Obtain market access or broaden market opportunities.** Value is added to products by processing. Offering larger quantities of an assured type and quality attracts more buyers.
- # **Improve product or service quality.** Having value added to their products, competition and improved facilities and equipment increase member satisfaction.
- # **Increase income.** Distribution of the cooperative's earnings boosts the income of members.

Cooperatives are already in the forefront of bringing technological changes to agribusiness. As indicated by the growing number of value-added and "new generation"

cooperatives, these organizations are becoming increasingly important to the production of agricultural products and in getting these products to consumers. Requirements in processing and marketing farm products are constantly changing, and the cooperative model is one way farmers can meet them while still maintaining control of their products.

Grower-owned cooperative farms will be even more important in the years ahead. These farms can take the basic research from the U.S. Department of Agriculture and other agricultural organizations, test and adapt it under actual farming conditions and then demonstrate to other growers and cooperative members how those results benefit the producer.

Data on farmer cooperatives has been collected since 1863. Although the number of farmers and the number of cooperatives have been declining, the volume of business handled by cooperatives has increased over the years through mergers, consolidations, acquisitions, joint ventures and internal expansions.

Cooperatives are often classified according to type. Most are marketing, farm supply, service, bargaining, or a combination of types. Marketing cooperatives are those that assemble and market commodities produced mostly by their farmer-members. Marketing cooperatives may or may not engage in processing. Marketing cooperatives are often further classified according to the primary commodity handled, such as dairy, grains and oils, services and supplies. In 1995, USDA Rural Business Cooperative Service published a thorough review of farmer cooperative statistics and reported 4,006 farmer cooperatives in the U.S.-- 3,896 centralized, 68 federated and 42 mixed. The 1995 report included 79 farmer cooperatives in Tennessee (2 percent of the U.S. total) with 148,933 members and \$926.9 million in business volume.

Farm supply cooperatives purchase and/or manufacture farm supplies for distribution, mostly to farmer-members. Service cooperatives perform a range of farm production and management related services, such as ginning, grove care, agronomic services, financial and management consulting, artificial insemination and herd management, transportation and storage. Bargaining cooperatives negotiate price, quality, and delivery terms with buyers on behalf of their members. They typically do not "take title" to commodities.

Additional information on the types of farmer co-ops is available in the following table.

Types of Farmer Coops in the US
 (Source: USDA, Rural Business Cooperative Service, 1995 Statistics)

<u>Type of Coop</u>	<u>Portion of Total Number</u>	<u>Ranking</u>
Farm Supply	36 %	1
Grain and Oilseed	27%	2
Service	12%	3
Fruit and Vegetable	7%	4
Dairy	6%	5
Miscellaneous Marketing	3%	6
Wool and Mohair	2.4%	7
Livestock	2.3%	8
Other (bean and pea, cotton, nut, rice, poultry)	2.1%	9
Sugar	1.3%	10
Tobacco	0.6%	11
TOTAL of 4,006 Farmer Coops (may not sum to 100% due to rounding)		

Listing of Cooperatives in Tennessee

In cooperation with The University of Tennessee Agricultural Extension Service and the Tennessee Department of Agriculture, the Tennessee Council of Cooperatives is pleased to provide the following directory of co-ops in Tennessee. We recognize that this compilation of cooperatives may not include each and every cooperative business in the state, but every possible attempt has been made to identify and include every cooperative. No cooperative business has been intentionally left out of the directory. The directory has been assembled as a result of information obtained from The Tennessee Secretary of State, USDA Rural Business Cooperative Service and members of the TCC.

Ag Distributors, Inc.

Rick Brown
P.O. Box 90366
Nashville, TN 37209

Appalachia Honey Producers Coop

D. Amonett
Morgan Co. Court House
Wartburg, TN 37887

Agricultural Services Assoc., Inc.

Nancy Eubanks
Box 220
Bells, TN 38006

Asset Securitization Coop Corp.

Corporation Service Company
2908 Poston Ave.
Nashville, TN 37203

ALA-TENN Fruit & Veg. Assoc., Inc.

Carthal Allen
P.O. Box 583, Hwy. 64
Fayetteville, TN 37334

Associated Milk Producers, Inc.

CT Corporation System
530 Gay St.
Knoxville, TN 37902

Alabama Farmers Coop, Inc.

CT Corporation System
530 Gay St.
Knoxville, TN 37902

Bedford Moore Farmers Coop

Vickey H. Stewart
222 Cannon Blvd., P.O. Box 64
Shelbyville, TN 37160

American Farmers Marketing Coop

Hugh Poland, Jr.
408 Franklin St.
Clarksville, TN 37040

Benton Farmers Coop

Andy Lewis
P.O. Box 250
Camden, TN 38320

Anderson Farmers Coop

Anthony Hasting
110 S. Charles, Seivers Blvd
Clinton, TN 37716

Big Lick Farmers Assoc.

Michael Smathers
Route 5
Crossville, TN 38555

Appalachian Electric Cooperative

Bill Underwood
P.O. Box 400
New Market, TN 37820

Blount-Greenback Farmers Coop

James N. Loggins
1514 W. Broadway
Maryville, TN 37801

Bradley-Bledsoe Farmers Coop

Clyde E. Roberts
2615 Blue Spring
Cleveland, TN 37311-0807

Burley Stabilization Corp.

Charlie C. Finch
4320 McCalla Ave.
Knoxville, TN 37914

BVA Co-op, Inc.

C.T. Corp. System
530 Gay St.
Knoxville, TN 37902

Caney Fork Electric Cooperative, Inc.

Hubert King
P.O. Box 272
McMinnville, TN 37111

Carroll Farmers Coop

David A. Keel
21495 East Main Street
Huntingdon, TN 38344

C.F. Industries, Inc.

C.T. Corp. System
530 Gay St.
Knoxville, TN 37902

Central Service Assoc.

Shirley Owens
33 Old Hickory Blvd., Delta Place S-201
Jackson, TN 38302-1318

Chickasaw Electric Cooperative

Paul Harris
P.O. Box 459
Somerville, TN 38068-0459

Claiborne Farmers Coop

Timothy Von Day
605 Third Ave.
New Tazewell, TN 37824-0160

Co-op Warehouse

Woodrow Austin
985 McBride Road
Morristown, TN 37814

Cocke Farmers Coop

Jimmy L. Hensley
464 West Broadway
Newport, TN 37821-0309

Coffee Farmers Coop

Sammy Young
Route 2 Garland
Manchester, TN 37355

Community Coop

James L. Puryear
970 Fortune Rd.
Moscow, TN 38057-6231

Cooperative Pork Services, Inc.

George Irvin Cooper, Jr.
246 Chapel Hill Rd., P.O. Box 571
Milan, TN 38358

Countrymark Coop, Inc.

C.T. Corp. System
530 Gay St.
Knoxville, TN 37902

Crockett Farmers Coop

Terry R. Sellers
359 West Main
Alamo, TN 38001-1512

Cumberland Electric Membership Coop

Carl Wilson
P.O. Box 3300
Clarksville, TN 37043-3300

Cumberland Farmers Coop

J. Leon Neal
152 Elmore Road
Crossville, TN 38555

Dairy Farmers of America

Steve Ericksen
10411 Cogdill Rd.
Knoxville, TN 37932

Davidson Farmers Coop

Christopher S. Schmidt
3511 Dickerson Pike
Nashville, TN 37207-1705

Decatur County Soil Erosion Control Assoc.

Decaturville, TN 38329

Decatur Farmers Coop

Gerald Buchanan
Highway 100 West
Decaturville, TN 38329

Dekalb Farmers Coop

Gilbert Martin
725 W. Broad Street
Smithville, TN 37166-0118

Dekalb Telephone Coop, Inc.

Keith Blair
110 W. Market St.
Smithville, TN 37166

Dickson Farmers Coop

Phil Buckner
705 Henslee Drive
Dickson, TN 37055

Duck River Electric Membership Coop

Jim Allison
P.O. Box 89
Shelbyville, TN 37162-0089

East TN Seeds, Inc.

Freddie Brewster
15 East Ave.
P.O. Box 888
Athens, TN 37303-0888

Eastern Dark Fired Tobacco Growers' Association

Kenneth Smith
1109 So. Main Street
P.O. Box 517
Springfield, TN 37172-0517

Farm Credit Services: Athens

812 North Congress Parkway
P.O. Box 547
Athens, TN 37303-0547

Farm Credit Services: Columbia

808 Nashville Hwy., P.O. Box 1432
Columbia, TN 38401-1432

Farm Credit Services: Cookeville

1285 S. Walnut St., P.O. Box 2549
Cookeville, TN 38502-2549

Farm Credit Services: Dandridge

238 Goose Creek Rd., P.O. Box 400
Dandridge, TN 37725-0400

Farm Credit Services: Dickson

710 Henslee Dr., P.O. Box 547
Dickson, TN 37056-0547

Farm Credit Services: Dresden

800 Morrow St., P.O. Box 261
Dresden, TN 38225-0261

Farm Credit Services: Greeneville

100 Nevada Ave., P.O. Box 1090
Greeneville, TN 37745-1090

Farm Credit Services: Johnson City

109 Centre Park Dr., P.O. Box 8009
Gray, TN 37615

Farm Credit Services: Knoxville

724 Callahan Rd., P.O. Box 12460
Knoxville, TN 37912-0480

Farm Credit Services: Lawrenceburg

2656 Highway 43 North, P.O. Box 766
Lawrenceburg, TN 38464-0766

Farm Credit Services: Lebanon

145 S. College St., P.O. Box 1120
Lebanon, TN 37088-1120

Farm Credit Services: McMinnville

1508 New Smithville Hwy., P.O. Box 445
McMinnville, TN 37111-0445

Farm Credit Services: Murfreesboro

811 S. Church St., P.O. Box 1196
Murfreesboro, TN 37133-1196

Farm Credit Services: Oneida

19781 N. Alberta, P.O. Box 4249
Oneida, TN 37841-4249

Farm Credit Services: Ripley
800 Highway 51 South, P.O. Box 319
Ripley, TN 38063-0319

Farm Credit Services: Shelbyville
1908 Madison St., P.O. Box 969
Shelbyville, TN 37162-0969

Farm Credit Services: Somerville
17410 Highway 64, P.O. Box 247
Somerville, TN 38068-0247

Farm Credit Services: Springfield
5189 Highway 41 North, P.O. Box 818
Springfield, TN 37172-0818

Farm Credit Services: Tazewell
2395 Highway 25E, P.O. Box 161
Tazewell, TN 37879-0161

Farm Credit Services: Trenton
104 Brighton Dr.
P.O. Box 319
Humboldt, TN 38343

Farmers Burley Coop, Inc.
David Bryan
1102 North Main St.
Sweetwater, TN 37874

Farmers Chemical Assoc., Inc.
C.T. Corp. System
530 Gay St.
Knoxville, TN 37902

Farmers Co-operative Warehouse
Sarah L. Cobble
11645 Warrensburg Rd.
Midway, TN 37809

Farmers Forage Research, Cooperative
Steve Baluch
4846 Ease 450 North
West Lafayette, IN 47905

Farmland Food, Inc.
C.T. Corp. System
530 Gay St.
Knoxville, TN 37902

Farmland Industries, Inc.
C.T. Corp. System
530 Gay St.
Knoxville, TN 37902

Federal Staple Cotton Co-op Assoc.
Robert Jontz
1140 Alden Road
Memphis, TN 38116

Field Co-op Assoc.
C.T. Corp. System
530 Gay St.
Knoxville, TN 37902

Fentress Farmers Coop
Joe Pile
1219 Old Hwy 127 S
Jamestown, TN 38556-0160

Flav-O-Rich, Inc.
C.T. Corp. System
530 Gay St.
Knoxville, TN 37902

Forked Deer Electric Cooperative
Harold Willis
P.O. Box 67
Halls, TN 38040

Fort Loudon Terminal Co., Inc.
Rick Brown
P.O. Box 608
Lenoir City, TN 37771

Fort Loudon Electric Cooperative
Robert Long
P.O. Box 307
Madisonville, TN 37354

Franklin Farmers Coop
Doug Swann
2229 Decherd Blvd.
Decherd, TN 37324-3827

Gibson Co. Livestock Exchange
Harold Watson
Route 6
Trenton, TN 38382

Gibson Electric Membership Coop

J.N. White
P.O. Box 47
Trenton, TN 38382

Gibson Farmers Coop

Larry T. Townsend
1210 Manufacturers Row
Trenton, TN 38382

Giles Farmers Coop

Jerry G. Ogg
2070 Elkton Pk.
P.O. Box 295
Pulaski, TN 38478

Gold Kist, Inc.

C.T. Corp. System
530 Gay St.
Knoxville, TN 37902

Grainger Farmers Coop

Perry C. Whitt
Hwy 11-W
P.O. Box 85,
Rutledge, TN 37861

Greene Farmers Coop

David Ooten
1414 West Main
Greeneville, TN 37743

Growers Co-op Warehouse

David L. Holley
711 Wilson Ave.
P.O. Box 5009
Johnson City, TN 37603-5009

**Grundy Co. Produce Growers Coop
Assoc.**

Rayford Lusk
Cabbage Patch Rd.
Altamont, TN 37301

Grundy Farmers Coop

Rosemary Gunn
Hwy 50
P.O. Box 9
Pelham, TN 37366

Hancock Farmers Coop

Hubert J. Wilder
P.O. Box 37869
Sneedville, TN 37869

Hardeman-Fayette Farmers Coop

Tommy Lomax
P.O. Box 447
Bolivar, TN 38008

Hardin Co. Livestock Assoc. Coop

Marcus McLemore
Rt. 3, Box 113-J
Hardin, TN 38372

Hardin Farmers Coop

Donnie Welch
2616 Wayne Road
Savannah, TN 38372

Hawkins Co. Livestock Shipping Assoc.

James C. Owens
100 E. Main St., Room B-1
Rogersville, TN 37857

Hawkins Co. Soil Erosion Control Assoc.

Jack Chesnutt
100 E. Main St., Room B-1
Rogersville, TN 37857

Hawkins Farmers Coop

Tommy Henard
240 Burem Pike
Rogersville, TN 37857

Haywood Farmers Coop

Terry Kelley
1295 Boyd Ave.
Brownsville, TN 38012-0285

Henderson- Chester Farmers Coop

Brian Ross
460 West Church St.
Lexington, TN 38351

Henry Farmers Coop.

Rodney Gallimore
1211 W. Wood
Paris, TN 38242

Hickman Farmers Coop

Daryl Fox
146 Linden Road
Centerville, TN 37033-1599

Hickman-Fulton Counties Rural Electric Coop Corp.

Allison McMinn
191 Vaughn Rd.
Martin, TN 38257

Highland Rim Growers Coop

Dorothy Foreman
Buffalo Donaho Rd.
Carthage, TN 37030

Highland Telephone Coop, Inc.

Ernest A. Petroff
3 Courthouse Square, P.O. Box 8
Huntsville, TN 37756

Hill City Food Coop, Inc.

Peggy Wolfe
537 Barton Ave.
Chattanooga, TN 37405

Holston Electric Coop

Larry Elkins
195 Timberlake Dr.
Rogersville, TN 37857

Houston Farmers Coop

Genny McAskill
Railroad Street
P.O. Box 287
Erin, TN 37061

Humphreys Farmers Coop

Randal F. Hite
2173 Hwy 13 South
Waverly, TN 37185

Jackson Chemical & Fertilizer Assoc.

Memphis, TN

Jefferson Farmers Coop

Mark Pettit
106 Hwy 92 South, P.O. Box 1429
Dandridge, TN 37725

Knox Farmers Coop

Philip Campbell
816 Willow St.
Knoxville, TN 37915

Land O' Lakes, Inc.

C.T. Corp. System
530 Gay St.
Knoxville, TN 37902

Lauderdale Co. Produce Growers Coop Assoc.

Charles Peal
117 E. Jackson Ave.
Ripley, TN 38063

Lawrence Farmers Coop

Damon A. Deese
400 Crews St.
Lawrenceburg, TN 38464-4431

Lewis Farmers Coop

Robert Staggs
Summertown Hwy.
Hohenwald, TN 38462

Lincoln Farmers Coop

Ronald Osteen
1205 Winchester Hwy.
Fayetteville, TN 37334

Macon Trousdale Farmers Coop

Reid Brown
905 Scottsville Rd.
Lafayette, TN 37083

Madison Co. Milk Producers Assoc.

Dempsey Thornton
312 Shannon St.
Jackson, TN 38301

Madison Farmers Coop

Billy J. Hopper
77 Ragland Rd.
Jackson, TN 38305

Marion Farmers Coop

Randall Southerland
255 Turner Street, P.O. Box 36
South Pittsburg, TN 37380

Marshall Farmers Coop

Andy Woodard
615 S. Ellington Pkwy.
Lewisburg, TN 37091

Maury Farmers Coop

Keith Farmer
423 Westover Dr.
P.O. Box 860
Columbia, TN 38402

McMinn Loudon Farmers Coop

Freddie Brewster
15 East Ave.
Athens, TN 37303

McNairy Farmers Coop

Richie Barber
581 Mulberry Ave.
Selmer, TN 38375

Memphis Area Coop, Inc.

Fred Tillman
5645 Murray Rd.
Memphis, TN 38119

Meriwether Lewis Electric Coop

Harold Womble
114 North Center
Centerville, TN 37033

**Middle Tennessee Electric Membership
Coop**

Frank Jennings
555 New Salem Rd.
Murfreesboro, TN 37129

Monroe Farmers Coop

Doyle Broome
626 Anderson St.
Madisonville, TN 37354

Montgomery Farmers Coop

Chris Bryant
1801 Wilma Rudolph Blvd.
Clarksville, TN 37040

Mountain Breeders Assoc.

Elizabethton, TN 37643

Mountain Electric Coop

Joe Thacker
604 S. Church St.
Mountain City, TN 37683

Mtn. Top Woodcutters Coop Assoc.

Mike Moran
104 South Main St., P.O. Box 89
Crossville, TN 38555

Nashville Metropolitan Co-op, Inc.

Temore Willis
1001 Monroe St.
Nashville, TN 37208

NW TN Feeder Calf Assoc., Inc.

James Lloyd
414 Masonic St.
Dyersburg, TN 38024

Obion Farmers Coop

Freemon Harris
810 Mt. Zion Rd.
Union City, TN 38281

Overton Farmers Coop

Brian Gilliam
1500 West Main St.
Livingston, TN 38570

Perry Farmers Coop

Trent Depriest
P.O. Box 42
Linden, TN 37096

Pickwick Electric Cooperative

Karl Dudley
P.O. Box 49
Selmer, TN 38375

Plateau Electric Cooperative

John Seale
P.O. Box 4669
Oneida, TN 37841-4669

Powell Valley Electric Coop

Randell Meyers
1735 Main St.
Tazewell, TN 37824

Putnam Farmers Coop

Jere Cumby
541 W. Broad St.
Cookeville, TN 38501

Rex Farmers Coop Assoc.

George Jones
Rt. 6 Huffstettler Rd.
Maryville, TN 37801

Roane Farmers Coop

George Nelson
3058 Roane State Hwy
Harriman, TN 37748

Robertson-Cheatham Farmers Coop

Rusty Bennett
4000 Memorial Blvd.
Springfield, TN 37172

Rutherford Farmers Coop

Jerry Ray
210 Sanbyrn Drive
Murfreesboro, TN 37130

Scott County Telephone Coop, Inc.

C.T. Corp. System
530 Gay Street
Knoxville, TN 37902

Scott Morgan Farmers Coop

Charles Duvall
Hwy. 27 South, P.O. Box 4816
Oneida, TN 37841-4816

Sequatchie Farmers Coop

Howell Whited
536 Heard St.
Dunlap, TN 37327

Sequatchie Valley Electric Cooperative

Robert Matheny
P.O. Box 31
South Pittsburg, TN 37380

Sevier Farmers Coop

Darrell E. Clark
321 W. Main St., P.O. Box 4190
Sevierville, TN 37864

Sioux Honey Assoc., Coop

C.T. Corp. System
530 Gay Street
Knoxville, TN 37902

Skyline Telephone Membership Corp.

J.L. Shumate
630 Hwy 133
Shady Valley, TN 37688

Smith Farmers Coop

Phillip Evitts
81 Cookeville Hwy.
Carthage, TN 37030-1847

South KY Rural Electric Coop Corp.

C.T. Corp. System
530 Gay Street
Knoxville, TN 37902

SE Poultry Growers Coop Assoc.

Harry Rymer
1696 Swan Rd.
Oldfort, TN 37362

Southern States Coop, Inc.

Corporation Service Company
2908 Poston Ave.
Nashville, TN 37203

Southwest TN Electric Membership Coop

Jack Fox
P.O. Box 959
Brownsville, TN 38012

Staple Cotton Co-op Assoc.

C.T. Corp. System
530 Gay Street
Knoxville, TN 37902

Sullivan County Soil Erosion Control Assoc.

Bristol, TN 37620

Sumner Farmers Coop

Thomas Dixon
450 Red River Rd.
Gallatin, TN 37066

Sun-Land Marketing, Inc.

C.T. Corp. System
530 Gay Street
Knoxville, TN 37902

Sun-Maid Growers of California

C.T. Corp. System
530 Gay Street
Knoxville, TN 37902

Sunkist Growers, Inc.

Prentice-Hall Corp. System, Inc.
2908 Poston Ave.
Nashville, TN 37203

Suppliers Coop of Ostrich, Rhea and Emu, Inc.

Martin Joseph Meeks
193 County Road 477
Englewood, TN 37329

Tennessee Farmers Coop

Vernon Glover
180 Old Nashville Hwy., P.O. Box 3003
Lavergne, TN 37086-1983

Tennessee Foundation Seeds, Inc.

David N. McKinney
412 Murfreesboro
Nashville, TN 37210

Tennessee Milk Producers Assoc.

Steve Lee
101 New Englewood Rd.
Athens, TN 37310

Tennessee Rex Rabbit Coop Assoc.

Route 1
Riceville, TN 37370

Tennessee Valley Electric Cooperative

Charles Bevis
P.O. Box 400
Savannah, TN 38372

Timber Ridge Coop, Inc.

C.T. Corp. System
530 Gay Street
Knoxville, TN 37902

Tipton Co. Ag. Opportunity Coop

James Taylor
Route 3, Box 327
Covington, TN 38109

Tipton Farmers Coop

Joseph Caldwell
2060 Hwy. 51-S, P.O. Box 189
Covington, TN 38019-0189

Tri-County Electric Membership Coop

Paul Thompson
P.O. Box 40
Lafayette, TN 37083

Tri-State Farmers Co-op Warehouse

Ryland Ramsey
Montgomery St., P.O. Box 2
New Tazewell, TN 37879

Tri-State Growers Coop

Alma Love
Rt. 1, Box 298
New Tazewell, TN 37825

Tri-State Growers, Inc.

Wayne Ward
101 Depot St.
Mountain City, TN 37683

Tri-State Produce Company

Alma Love
Jaycee Fairgrounds
Tazewell, TN 37879

Union Farmers Coop

Earl Bull
3035 Maynardville Hwy
Maynardville, TN 37807-0247

United Utility Supply Coop, Inc.

Jeff Nelson
3076 Deep Draw Rd.
Crossville, TN 38557

Upper Cumberland Electric Membership Coop

Carl Brandt
P.O. Box 159
South Carthage, TN 37030-0159

Upper East TN Educational Coop
Room 208 Science Hill
Johnson City, TN 37601

Volunteer Energy Cooperative
Rody Blevins
P.O. Box 277
Decatur, TN 37322

Waldens Ridge Producers Coop Assoc.
Thomas B. Steelman
Courthouse Annex, P.O. Box 289
Pikeville, TN 37367-0289

Warren Farmers Coop
Don Robbins
1839 S. Chancery St., P.O. Box 1
McMinnville, TN 37111-0001

Washington Farmers Coop
Tom Bible
1001 Depot St.
Jonesboro, TN 37659

Wayne Farmers Coop
Harold W. Pope
827 Hwy 99
Waynesboro, TN 38485

Weakley Co. Livestock Exchange Assoc.
Gerald Nanney, Sr.
Route 3,
P.O. Box 315
Martin, TN 38237

Weakley Farmers Coop
George Evans
330 Nash St., P.O. Box 28
Martin, TN 38237

**West KY Rural Telephone Coop Corp.,
Inc.**
107 McDonald St.
Puryear, TN 38251

**Western Dark Fired Tobacco Growers'
Assoc.**
J. Stewart
Paris, TN 38242

Wherry Housing Coop, Inc.
Rebecca A. Robinson
123 E. Main St., Suite D
Murfreesboro, TN 37130

White County Farmers Coop
Mitchell Stephens
Rt. 4, 271 Mayberry St.
Sparta, TN 38583

Williamson Farmers Coop
Larry Dale
200 Eddy Lane
Franklin, TN 37064

Wilson Farmers Coop
Jim Coley
107 Babb Drive
Lebanon, TN 37087