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Value can often be added to agricultural commodities by performing some type of further processing. While a raw commodity is often the primary component of a value-added product, other inputs and ingredients are often required to make the product complete. While adding value to a raw agricultural commodity through processing may enhance the profit potential from the enterprise, the costs of all items and aspects associated with further processing should be closely evaluated.

Below is a listing of suppliers of food ingredients in Tennessee. The list was supplied by Edith Snider - Tennessee Department of Economic & Community Development, 5-18-98, and may be helpful to those trying to obtain food ingredients for the production of value-added agricultural products.

SEC-Code 5141 - - "Groceries - General Line"		
H.T. Hackney Co.	P.O. Box 238, Knoxville, TN 37901	(423) 546-1291
Robert Orr-Sysco Food Services ¹	P.O. Box 305137, Nashville, TN 37230	(615) 350-7100
Hardin's Sysco Food Services	4359 BF Goodrich, Memphis, TN 38118	(901) 795-2300
IJ Cos	P.O. Box 51890, Knoxville, TN 37950	(423) 970-7800
C.B. Ragland Co	P. O. Box 40587, Nashville, TN 37204	(615) 259-4622
IJ Co	P.O. Box 51150, Knoxville, TN 37950	(423) 970-3200
Dixie Saving Stores Inc	P.O. Box 1637, Chattanooga, TN 37401	(423) 266-5151
TH McNight & Sons Inc	5250 E. Rains Road, Memphis, TN 38118	(901) 795-9344
Kesterson Food Company Inc	P.O. Box 87, Paris, TN 38242	(901) 642-5031
IJ Co Tri-Cities Division	P.O. Box 8099, Gray TN 37615	(423) 239-9441
D Canale Food Services Inc.	P.O. Box 1739, Memphis, TN 38101	(901) 525-6811
Institutional Wholesale Co. ²	25 - S Whitney Ave., Cookeville, TN 38501	(931) 525-9588
Charles C. Parks Company Inc	P.O. Box 119, Gallatin, TN 37066	(615) 452-2406
LP Shanks Co	P.O. Box 1068, Crossville, TN 38557	(931) 484-5155
Pancho's Mexican Foods Inc	2881 Lamar Ave, Memphis, TN 38114	(901)744-3900

¹ Contact: Danny Ralph (615) 350-7100. Available products: Full line of food-service ingredients.

² Contact: Jimmy Mackie (931) 526-9588. Available products: Frozen foods, canned foods and non-food containers.

